



# Master of Business Administration



- Redesigned for today's marketplace – focus on skills identified by current business leaders
- Critical skills such as negotiation, persuasion, creative and innovative thinking, effective business communication, and team dynamics, as well as the basic business courses of finance, accounting, marketing, etc., are emphasized to increase graduate success
- Students choose one of three available tracks: Strategy & Entrepreneurship, Healthcare Management, and Executive Leadership for Women
- Multi-Discipline Strategic Management (MSM) capstone course provides opportunity for students to work in teams with local business leaders to solve real-world business problems
- MSM is flexible to allow students to place emphasis on the skills or sector they most want to develop
- Cutting-edge courses in areas such as sustainability and business, risk management, quality management, pharmacoeconomics and reimbursement
- Small classes provide opportunities for networking, face-to-face time with professors, and participation in and leadership of class discussions
- 37 credit program for students with previous business training and/or experience; four additional essential business courses (8 credits) offered online specifically designed for those with no previous formal business training
- Can be completed in 4-5 terms as a full-time student, six terms as a part-time student
- Full-time or part-time enrollment with rolling admissions each term
- Center for Women's Entrepreneurship at Chatham University and the MBA program partner to help advance the region's established and start-up women-owned businesses
- Evening classes offered in an accelerated seven-week format maximizing flexibility

**chatham** UNIVERSITY

**COLLEGE FOR GRADUATE STUDIES**



[chatham.edu/MBA](http://chatham.edu/MBA)

Office of Admission . . . Woodland Road . . . Berry Hall . . . Pittsburgh, PA 15232  
800-837-1290 . . . [gradadmission@chatham.edu](mailto:gradadmission@chatham.edu)

## ADMISSION REQUIREMENTS

- Proficiency in written and oral communication, college level math, and computer usage including word processing, spreadsheets, databases, and the Internet are required.
- A baccalaureate degree from an accredited college or university
- Overall grade point average (GPA) of 3.0 or better on a 4.0 scale. Applicants with less than a 3.0 who show extreme promise through other achievements may be granted admission.
- Official undergraduate and graduate transcripts
- Two letters of recommendation
- Personal essay
- Completed application form
- Payment of non-refundable \$45 application fee Online application without fee:  
<http://www.chatham.edu/admissions/apply.cfm>

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**The Center for Women's Entrepreneurship at Chatham University (CWE)** provides opportunities for women entrepreneurs in both new development and growth stages of their businesses to start, develop, and significantly grow their businesses by utilizing Chatham resources, programs, faculty expertise, and student assistance. CWE also provides programming targeted to local and regional women in business (intrapreneurs), to advance and hone their skills, by teaching them to think and act entrepreneurially by focusing on innovation and creativity within the context of an existing organizational environment. And finally, CWE has specific programs for both undergraduate and graduate students which can help them learn the skills needed to become successful entrepreneurs and business leaders.

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## CHATHAM UNIVERSITY GRADUATE PROGRAMS IN BUSINESS

- Master of Accounting
- Master of Business Administration
- Certificate in Executive Women's Leadership

## PROGRAM OF STUDY

The MBA curriculum consists of 37 credits (17 courses): 12 core courses and five courses from one of three available concentrations

### REQUIRED CORE COURSES (12 REQUIRED COURSES, 26 CREDIT HOURS)

- ACT 650 Managerial Accounting (3) *Pre-req: BUS 507*
- BUS 570 International Business (2)
- BUS 571 Business Communication (2)
- BUS 572 Global Marketing (2) *Pre-req: BUS 508*
- BUS 573 Entrepreneurship/Strategy (2)
- BUS 574 Corporate Finance (3)
- BUS 575 Leadership & Management (2)
- BUS 576 Organizational Behavior (2)
- BUS 577 Information Technology (2)
- BUS 578 Negotiations/Persuasion (2)
- BUS 579 Creativity/Innovative Thinking (2)
- BUS 580 Business Ethics and Corporate Responsibility (2)

### CONCENTRATIONS (5 REQUIRED COURSES, 11 CREDIT HOURS)

Students should declare their concentration as they enter the program.

#### STRATEGY AND ENTREPRENEURSHIP

- BUS 607 Human Resource and Issues in Diversity (2)
- BUS 608 Economics for Managers (2) *Pre-req: BUS 509*
- BUS 609 Business and Sustainability (2)
- BUS 610 Statistical Application to Business Efficiency (2) *Pre-req: BUS 506*
- BUS 624 Multi-Discipline Strategic Management 1 (3) *Pre-req: BUS 573, BUS 575, BUS 579*

#### HEALTHCARE MANAGEMENT

- BUS 611 Quality Measurement (2)
- BUS 612 Health Economics + Reimbursement (2) *Pre-req: BUS 509; BUS 506*
- BUS 613 Health Policy and History (2)
- BUS 614 Management Issues in Healthcare Institutions (2)
- BUS 615 Healthcare Capstone Experience (3) *Pre-req: BUS 573, BUS 575, BUS 579, BUS 614*

#### EXECUTIVE LEADERSHIP FOR WOMEN

- BUS 621 Gender and Diversity in Leadership (2)
- BUS 622 Advanced Topics in Leadership and Governance (2)
- BUS 623 Strategic Performance for Women Executives (2)
- BUS 620 Risk Management (2) *Pre-req: BUS 509; BUS 506*
- BUS 624 Multi-Discipline Strategic Management (3) *Pre-req: BUS 573, BUS 575, BUS 579*

#### SUSTAINABILITY\*

- BUS 609 Business and Sustainability (2)
- BUS 640 Sustainability Assessment and Reporting (2)
- BUS 641 Sustainable Supply Chain Management (2)
- BUS 649 Sustainability Capstone (3)
- SSE XXX Fundamentals of Environmental Science (3)

\*Courses pending formal approval

## PREREQUISITES

### ONLINE FOUNDATION LEVEL COURSES

Online Foundation courses are available for students without previous coursework or life experience in these areas. Placement into these courses will be done on a case-by-case basis as part of the application review process by the director of the program.

- BUS 506 Statistics Essentials (2)
- BUS 507 Accounting Essentials (2)
- BUS 508 Marketing Essentials (2)
- BUS 509 Economics Essentials (2)

Big thinking for a big world

chatham UNIVERSITY